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Great Lakes Timber Professionals Assoc.

EAA Oshkosh, 9:00 a.m., Friday, September 7, 2012

1. Wisconsin Central Group Background, 1988 to Present.

2. Rail Key To Competitiveness of Great Lakes Forest Products Industry.

- CN commitment to compete for market share on all WC lines (June, 2011).
- "Collaboration" with Canadian National (January, 2012).
- 2012 Joint Projects Initiative Chicago Gateway, Intermodal, & Logs.
- Strategic components, run time at least 3 to 5 years.
- "Canadian National Railway Advisory Board Great Lakes Region."
 - CN has endorsed broad-based collaboration (September, 2012).
 - Will "refine" and add to the project initiatives.
 - Working on details and public "roll-out" stay tuned.

3. Second "Great Lakes Forestry Conference" 2013?

- Geographically, WC lines/Forest coincide with 4-5 Congressional districts.
- Spring, early summer 2013 include transportation component.
- Outcome objectives:
 - A permanent Congressional "Great Lakes Forest Caucus";
 - Complemented by a "Great Lakes Forest Coalition".

4. Potential Federal Level Action Opportunities/Issues.

- MAP-21 funding to prime Log Project components?
 - Supply chain visibility technology transfer and coordination activity.
 - Engineering and qualification of log car conversions/rebuilds.
- Extend shortline tax credit to all light density lines and related facilities?
 - Shippers/communities served v. railroad ownership structure.
 - Help even the playing field for Class I capital investment decisions.
- Weight incentive for sealed domestic containers moving rail intermodal?
 - FHWA permit as non-divisible loads as it does international containers?
 - Possibly an FHWA pilot project, subject to State consent?
 - Ameliorate discrimination against domestic manufacture.
 - Reduce disadvantage of domestic manufacturer's access to rail.

5. Log Project Components (by way of example).

- More cords, fewer truck miles. Better use of all supply chain assets.
- Supply chain visibility fund logistics software & building participation.
- Used equipment, conversion/rebuild, large numbers? Car pool? Ownership?
- Mega yards & "flex" landings? Other rail facilities? Public/private funding?
- Export forest product (e.g., CN program in British Columbia).

Under the auspices of: Wisconsin Paper Council, Wisconsin Manufacturers & Commerce, and Michigan Forest Products Council