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## **Establishing Intermodal Locations in the CN/WC Region** Local Intermodal Network Connections (“LINC’s”)

So-called “remote” intermodal (now, LINC’s) is a means of minimizing dray miles and providing sustainable rail intermodal access at locations that will not, or are not ready to, sustain a traditional intermodal terminal and, thus, enhance competitiveness of CN/WC Region freight.

### **Minimum Criteria –**

#### **Consistent, Balanced In/Outbound, Domestic and/or Overseas Containers:**

- Identified through the CN/WCGroup [Actionable Shipper Data](#) process including “intermodal friendly” origin cut-off and transit time requirements and likely requiring a significant anchor shipper (*e.g.*, a significant importer).
- Supporting 40 to 50 loaded lifts (*i.e.*, 25 inbound and 25 outbound) per day, preferably at least 5 days per week.
- Permitting optimized drayage – balanced, 4 to 8 loaded trips per tour of duty
- Daily, scheduled manifest train or switching service with capacity to timely, and efficiently connect with CN's intermodal service network.
- Including a strong mix of CN single-line, longer-haul lanes and/or sufficient volumes and/or interchange efficiencies to support aggressive connecting carrier participation.
- A third-party site, and qualified site operator, capable of providing:
  - Class 1 level communications with CN, CN customers and dray operators;
  - Double stack lift capacity and load optimization capability and discipline;
  - Sufficient fully-accessible track on-site to optimize unloading, loading within scheduled cut-offs and release of loaded cars as scheduled; and
  - Suitable, secure yard facilities for all-weather storage and staging containers and complementary transload operations (*e.g.*, logs, boxcar merchandise freight), if any, which contribute to sustainability of the intermodal site.

### **Development Objective:**

- As a part of WCGroup Actionable Shipper Data Outreach, 2014-2015, prioritize identification of freight lanes suitable for establishing and networking LINC’s intermodal locations in the CN/WC Region.
- **Within no more than one (1) year** of freight lane and site identification and qualification, commence Local Intermodal Network Connection operations at the selected site/sites.